FY24 Bridge Grant
Application Guidelines for New Applicants

This year, GCA created a FY24 Bridge Grant Renewal application for organizations that received a Bridge Grant in FY23. This version of the guidelines is for applicants that did not receive a Bridge Grant in FY23. If your organization received a Bridge Grant in FY23, contact GCA staff for the FY24 Bridge Grant Renewal guidelines and application.

GCA supports all types of arts projects and organizations, from small to large, emerging to established, traditional to contemporary, rural to urban, and community-based to professional. Each year, grants go to first-time applicants as well as those that have applied for decades.

GCA encourages all eligible organizations to apply.
# Table of Contents

Basic Information ........................................................................................................... 3

Introduction .................................................................................................................... 4

Eligibility .......................................................................................................................... 6

Application Instructions ................................................................................................. 12
  
  Narrative ....................................................................................................................... 14

  Attachments ................................................................................................................ 15

    Budget Form ............................................................................................................. 16
    List of Arts Programs for FY24 ............................................................................. 18
    Support Material ..................................................................................................... 19
    Board of Directors List ......................................................................................... 19
    IRS 501(c)(3) Letter .............................................................................................. 20

Panel Review Process .................................................................................................. 20

Summary and Checklist ................................................................................................. 22
Applicants should thoroughly review the guidelines before preparing the application. There are additional requirements in the online application.

**Deadline:** Friday, February 3, 2023, at 11:59 PM

**Link to online application:** [http://gaarts.org/apply](http://gaarts.org/apply)

**Grant Request:** The maximum grant request varies depending on the budget size of your organization. See page 10 for details.

**Requirements for the Online Application:**
- General Information
- Narrative
- Budget Form
- List of Programs for FY24
- Support Materials
- Board of Directors List/Advisory Board List
- IRS 501(c) Letter (required of some applicants)

**Training Webinar**
There will be an online training webinar on Thursday, January 5, 2023, at 1:00 PM. To register, go to: [https://www.eventbrite.com/e/gca-fy24-bridge-grant-application-online-training-workshop-tickets-487744154897](https://www.eventbrite.com/e/gca-fy24-bridge-grant-application-online-training-workshop-tickets-487744154897).

A recording of this webinar will be available at [https://gaarts.org/what-we-do/grants/bridge-grant/](https://gaarts.org/what-we-do/grants/bridge-grant/) after January 5th.

**Questions**
If you have any questions about the guidelines or the application process, GCA staff members are available to answer your questions:

Allen Bell
Director of Grants and Research
[abell@gaarts.org](mailto:abell@gaarts.org) • 404-962-4839

People with disabilities requiring assistance with this information or information in a different format, please contact:

Karen Hampton, Accessibility Coordinator
Georgia Council for the Arts
75 Fifth St. NW, Suite 1200
Atlanta, GA 30308
[khampton@georgia.org](mailto:khampton@georgia.org) • 404-962-4097
INTRODUCTION

This year, GCA created a FY24 Bridge Grant Renewal application for organizations that received a Bridge Grant in FY23. This version of the guidelines is for applicants that did not receive a Bridge Grant in FY23. If your organization received a Bridge Grant in FY23, contact GCA staff for the FY24 Bridge Grant Renewal guidelines and application.

Unfortunately, we do not anticipate having funds available to support all eligible, deserving organizations in the state, so we cannot do away with the competitive application process, but we have tried to keep it as simple as possible.

Arts organizations associated with colleges or universities, or those owned by local government, are not eligible to apply for the FY24 Bridge Grant. These applicants should apply for an FY24 Project Grant and/or Arts Education Program Grant.

GCA Mission
The mission of Georgia Council for the Arts is to cultivate the growth of vibrant, thriving Georgia communities through the arts.

Notes on GCA Grants
GCA believes that the arts can transform communities, and our grants support those organizations whose work demonstrates a significant benefit to the people served.

We ask that you keep the following in mind when applying for a Bridge Grant:

- Our budget limits how many organizations we are able to fund, so some deserving applicants will not receive grants.
- Because of the large number of applicants, GCA staff members cannot preview your application or check to make sure it is complete.
- Each year, GCA awards grants to all types of organizations, from large to small, urban to rural, classical to contemporary, and first-time applicants to those that have applied for many years. We strongly encourage all types of eligible organizations to apply.
- Grant review panelists will not consider outside information when scoring. They will only score based on information that it is included in the application.
- Grant review panelists are from all areas of the state, so make sure that your application is understandable to people who are not familiar with your community.
- GCA organizes panels by applicant budget size so that each application is evaluated within a grouping of organizations with similar resources.
- All panels are multi-disciplinary, so make sure that your application is understandable to people outside of your artistic discipline.
• Applications are reviewed by different panelists from year to year, so do not assume that panelists have knowledge of your past applications or your history with GCA.
• Grant funding decisions are based solely on the application score. An applicant’s grant history with GCA, size, location, discipline, etc. will not have a bearing on FY24 funding decisions.
• Due to limited funding and the desire to reach as many applicants as possible, applicants awarded FY24 Bridge Grants may receive a grant that is less than the amount requested.
• GCA grants are reimbursement grants. This means that the grant recipient organization will expend funds on the items proposed in the grant application budget and then request reimbursement for a percentage of those expenses.
• The highest score awarded to an application varies every year, as do the number of applicants, the number of applications that are funded, and the funding cutoff score. For instance, a score of 85 one year may result in a grant, while the next year it may mean that the applicant is not funded.
• Applications that are late or are not complete will be ruled ineligible and will not be reviewed by the panel. Applicants may not submit the missing material after the grant deadline. Applicants also may not change information that has been submitted after the deadline. Double check your application before submitting it to make sure it is complete.
• If you discover that your submitted application is missing required information, or you need to change information, GCA staff members can reopen your application as long as the deadline has not passed. You must notify GCA staff in enough time that the application can be reopened, you can make edits, and you can submit the application again before the deadline.
• GCA staff members want to do all that we can to assist you with your application. Please do not hesitate to call or email us with questions.
ELIGIBILITY

Grant Description
Bridge Grants provide operating support for eligible nonprofit arts organizations located in Georgia.

Eligible Applicants
All eligible applicants must:
- Be a 501(c)(3) non-profit arts organization, which GCA defines as an organization which has an arts-based mission statement and at least 50% of its programming is arts-based.
- Be located in Georgia.
- Be registered with the Georgia Secretary of State.
- Have completed all requirements of any previous GCA or State of Georgia grant awarded prior to FY23.

Who is NOT eligible to apply for a Bridge Grant?
- Individuals
- Organizations with fiscal agents
- Organizations that do not have their own IRS 501(c)(3) status
- Corporations or for-profit businesses
- Schools
- Libraries
- Colleges or universities, nonprofits associated with colleges or universities, or arts entities that are a part of colleges or universities
- Organizations that are based outside of Georgia
- Local government entities and arts institutions that are a part of local government
- Non-arts organizations

Organizations that are not eligible to apply for the Bridge Grant may be eligible to apply for the FY24 Project Grant or the FY24 Arts Education Program Grant: https://gaarts.org/what-we-do/grants/.

GCA will accept applications from parent organizations, but not fiscal agents. GCA defines a parent organization as one with which an applicant has a long-term, legal relationship, and the parent organization has the ultimate fiduciary responsibility for the organization. A fiscal agent is an organization which allows an applicant to apply for funding using the fiscal agent’s non-profit status, but which does not have a legal, binding, long-term relationship with the applicant nor does it have fiduciary responsibility.

Organizations with a parent organization based in another state, but with a chapter in Georgia, may apply for general operating support for the Georgia chapter; however, they must meet the following requirements:
The chapter must have programming in Georgia
o The chapter must be registered with the Georgia Secretary of State
o The chapter must have a Georgia business address
o The organization registration in GCA’s online grant system must use the Georgia chapter address
o Proposed programming in the application must take place in Georgia
o All GCA grant funds, and at least the required matching amount, must be spent on programs in Georgia
o The budget included in the application must be for only Georgia chapter operations and program expenses
o Except for the description of the overall organization, the application narrative must focus only on Georgia operations and programs
o The applicant must have an advisory board specifically for the Georgia chapter

GCA defines arts organizations as organizations with an arts-based mission and with at least 50% of programming that is arts-based. Arts-based programming may include, but is not limited to:

- Performing arts (dance, music, theatre, musical theatre, opera, storytelling, puppetry, and performance art)
- Visual arts (two-dimensional, three-dimensional, photography, and digital)
- Media arts (film, video, and audio)
- Literary arts (poetry, fiction, and creative nonfiction)
- Folk & traditional arts (music, dance, theatre, storytelling, and crafts)
- Public art (murals, sculpture, public concerts or performances)
- Multidisciplinary arts projects
- Education in any of the arts fields referenced above, including workshops, demonstrations, classes, and field trips
- Artist guilds, communities, and residencies
- Arts service organization programs, including professional development and capacity building
- Arts festivals
- Artist residencies
- Arts integration
- STEAM (arts integration of Science, Technology, Engineering, Arts, and Math)

The following areas fall outside of GCA’s definition of arts-based programming:

- Humanities (history, religion, philosophy, languages)
- Social sciences (sociology, anthropology, economics, political science, geography)
- Sciences (physics, chemistry, biology, zoology, botany)
- Culinary arts
- Fashion
- Martial arts
- Magic shows, circus arts, balloon twisters, parades, fireworks, reenactments
- Body art (face painting, body painting, tattoos)
- Non-arts recreation (inflatable jumpers, petting zoos, 5K races or other athletic events)
- Topiary or landscape art
- Interior design or beautification

Non-arts organizations may not apply for general operating support (i.e., Bridge Grants) or for capital project support (i.e., Cultural Facilities Grants); however, non-arts organizations may apply for a grant to support an eligible arts project (i.e., Project, Arts Education, or Vibrant Communities Grants).

If you are unsure whether your organization is eligible to apply for a FY24 Bridge Grant, please contact GCA staff for clarification.

<table>
<thead>
<tr>
<th>Can you submit BOTH a Bridge Grant application AND...</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>a Project Grant application?</td>
<td>NO</td>
</tr>
<tr>
<td>an Arts Education Program Grant application?</td>
<td>YES</td>
</tr>
<tr>
<td>a Vibrant Communities Grant application?</td>
<td>MAYBE</td>
</tr>
<tr>
<td>a Cultural Facilities Grant?</td>
<td>YES</td>
</tr>
</tbody>
</table>

However, the programming and budget in your Arts Education Program Grant application should not also be included in your Bridge Grant application.

If your organization is not awarded a Bridge Grant, check the Vibrant Communities Grant guidelines in July to see if organizations in your county are eligible to apply for Vibrant Communities.
Eligible Applications
Eligible applications must:

- Include arts programming that takes place in Georgia between July 1, 2023, and June 30, 2024.
- Include a one-to-one cash match in the budget.
- Include a public component for the programming.
- Not include programming that promotes a specific religious doctrine, political party, or candidate.
- Be submitted through GCA’s online grant application system with no missing components by the application deadline of **Friday, February 3, 2023, at 11:59 PM**.

Applications that do not meet these criteria will be ruled ineligible and will not be reviewed.

Use of Funds
Funds may be used for any eligible operating expenses within the funding period (July 1, 2023-June 30, 2024). Eligible uses of the grant include but are not limited to: salaries, rent, utilities, programming expenses, marketing, insurance, etc.

Below is a list of ineligible expenses. GCA grant funds cannot be used to pay for these items:

- Fundraising event expenses (fundraising events are planned to raise money and are not related to the organization’s mission)
- Programming outside of Georgia
- Programs that are not arts-based
- Tuition for college/university study
- Scholarships or prizes
- Debt and interest associated with capital expenditures
- Endowment funds
- Depreciation
- Bad debt
- Alcohol, concessions, food, or drinks
- Entertainment expenses, such as receptions, refreshments, staff or cast parties, staff awards, flowers, etc.
- Late registration fees for conferences
- Fees paid to lobbyists
- Travel and accommodation expenses that are over the rate allowed by the state of Georgia (see [http://www.gsa.gov/portal/category/100120](http://www.gsa.gov/portal/category/100120) for a breakdown of travel rates)
- Any air travel not on a U.S. flag air carrier or a foreign air carrier under an air transport agreement with the United States when these services are available
- Prohibited telecommunications and video surveillance services and equipment produced by Huawei Technologies Company or ZTE Corporation or any subsidiary or affiliate of such entities
• Goods for resale, including concessions, promotional merchandise, clothing, or other items purchased for sale
• Any expenses labeled as miscellaneous, other, additional expenses, discretionary expenses, slush fund, etc.
• Capital expenditures/equipment, which are permanent fixtures or equipment with a useful life of over one year that costs more than $5,000. This includes:
  o Buildings or real estate
  o Renovations or improvements involving structural changes
  o Roads, driveways, parking lots or other projects/repairs
  o Permanent or generally immobile equipment

**Funding Request Amount**
The amount you may request is based on your organization’s total expenses from your most recently completed fiscal year.

• Applicants may be awarded a lower amount than what is requested. The total amount available to be awarded as grants depends on GCA’s budget, which will not be known until sometime after the grant application deadline.
• The grant request amount may not be more than 50% of the applicant’s total budget.
• The Bridge Grant requires at least a one-to-one match from the applicant.

<table>
<thead>
<tr>
<th>Total Organization Expenses from Most Recently Completed Fiscal Year</th>
<th>Maximum Request Amount Based on Total Expenses from Previous Fiscal Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Under $200,000</td>
<td>$12,000</td>
</tr>
<tr>
<td>$200,000-$500,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>$500,001-$2 million</td>
<td>$30,000</td>
</tr>
<tr>
<td>Over $2 million</td>
<td>$50,000</td>
</tr>
</tbody>
</table>

GCA grants are **matching grants**. This means that the grant recipient must raise income from other sources to pay for a portion of the organization operating expenses proposed in the grant application budget. The required match for Bridge Grants is 100%. This means that the organization must raise at least one-half (1/2) of their income from sources other than the grant and must have expenses that are at least double the grant amount. For example, if an organization receives a grant for $12,000, then the income from other sources must be at least $12,000, and the total expenses must be at least $24,000.

**Deadline**
The deadline to submit a FY24 Bridge Grant application is **11:59 PM on Friday, February 3, 2023**. The application with all required components must be completely uploaded into the application in the GCA online grant system, by the deadline. GCA strongly encourages applicants to submit the application well in advance of the deadline so that there is time to upload all attachments and resolve any unexpected issues. No changes to the application may be made, nor will additional material be accepted, after the deadline.
GCA staff will not be available to assist with questions or resolve technical issues after 5:00 PM on the day of the application deadline. If an applicant wants to amend an application that has been submitted, the applicant must contact a GCA staff member prior to 5:00 PM on the day of the grant deadline. GCA staff members can reopen an application, but the grantee must make the changes and resubmit the application before the deadline. GCA staff members can reopen an application, but the grantee must make the changes and resubmit the application before the deadline.

GCA will not accept applications after the deadline for any reason, including technical issues with the applicant’s computer system, or problems with the online application system that occur after the GCA office closes at 5:00 PM on Friday, February 3, 2023.

Applicants may submit their applications any time leading up to the deadline. In order to be fair to all applicants, the deadline cannot be flexible and GCA cannot allow applicants to amend their applications after the deadline has passed.

Ineligible Applications
Applications that are submitted after the deadline, that do not contain all of the required information, or are submitted by applicants that do not meet the eligibility guidelines, will be ruled ineligible and will not be reviewed by the panel. Additional application information will not be accepted after the deadline.

These are the most common reasons that applications are deemed ineligible for review:

- The application is missing required information.
- The applicant does not use the budget and budget breakdown form provided by GCA.
- The budget form is blank.
- The budget shows more expenses than income.
- The budget does not show a cash match for the grant request.
- Programming takes place outside of the grant period (July 1, 2023-June 30, 2024).
- Support Material does not contain a work sample.
- The applicant uploads incorrect or incomplete files for the budget, budget breakdown, Board list, or support materials.
- The organization’s programming is not arts programming.
- The applicant is not eligible to apply for GCA funding.
- The application is submitted after the deadline.

False Information
Any grant award made based on false information in the application may be canceled by GCA at any time, at GCA’s sole discretion.
Accessibility
Any program funded by a GCA grant, in whole or in part, must take place at a location that is physically accessible to all Georgia citizens. For information and guidance on making your programs accessible to people with disabilities, review the Accessibility Planning and Resource Guide for Cultural Administrators on the website of National Endowment of the Arts: http://arts.gov/accessibility/accessibility-resources/publications-checklists/accessibility-planning-and-resource.

Bridge Grant Timeline and Notifications
FY24 Bridge Grant notifications will be sent in early July 2023.

APPLICATION INSTRUCTIONS
All FY24 applications must be submitted through the GCA online grant system. Applicants may access the GCA online grant system at: http://gaarts.org/apply.

If you have already set up an account in the GCA online grant system
On the login page, enter your e-mail address and password and click Log On. If you forgot your password, click Forgot your Password? and the password will be sent to the e-mail address for the organization’s contact person.

If this does not work, or the contact person is no longer at your organization, please submit a Change of Information Form, which is under the Apply tab in the online system. GCA will verify the new contact person and e-mail the new login information. Please note: this may take up to a week.

If you have not set up an account in the GCA online grant system
On the login page, click Create New Account and enter the required registration information. To create an account, you will need your organization’s Federal Employment Identification Number (FEIN). Once you have entered the information, click Create Account. You will be
taken to the Email Confirmation page to confirm that you are receiving emails from the system. Follow the onscreen instructions and click the **Continue** button to finish the registration process.

**Completing the Online Application**

When you complete these steps, you will land on the Apply Page. This page will show you any open grants to which you may apply. To start a request, click on the blue Apply button under the grant for which you would like to apply.

Once in the application:

- Once you have completed the application form, you may click the **Application Packet** button to download a copy of the questions and your responses.
- If you would like a PDF copy of the application, click the **Question List** button.
- All fields with an asterisk (*) are required fields.
- The system will auto-save every 100 characters entered or each time you click out of the field in which you are working.
- Some fields have character limits. Responses that are longer than the set limit will be saved, but an error message will appear informing you that the limit has been exceeded. You will not be allowed to submit the form until the length of the response has been decreased.
- If you save and exit the system, you will access the draft of your application from your Dashboard the next time you log in. Pick up where you left off by clicking the pencil icon to the right of the request.
- The Collaborate feature allows multiple individuals to work together on a single application. With this feature, applicants may also add a new user for their organization’s account in GCA’s online grant system. The Collaborate feature helps address several common scenarios, including:
  - Multiple applicants from an organization need to work together on a request.
  - An applicant needs someone else to upload a document, fill out certain questions, or sign off on their request (e.g. a fiscal sponsor, executive director).
  - An applicant needs an efficient way for someone else to view and (in some cases) submit their request.
  - An organization works with a grant writer.
  - An organization has a new staff member who would like to submit a request.

Below are the basics on how this feature works:

- One applicant must go through registration as usual. Once they open the first form in the process, they will see the option to invite collaborators to the request in the top right corner of the page.
- After the applicant clicks Collaborate, they will see a pop-up that prompts them to enter the email address of the person they’re inviting to collaborate, type a message, and select the permission level (view, edit, or submit) for the collaborator.
Within the collaborator pop-up, the applicant can also manage existing collaborators. They can resend an invitation, change permission levels, or remove a collaborator from their request.

Requirements
The following pages will outline the specifics of each requirement. Do not submit material other than what is requested, as it will not be evaluated by the Panel.

- General information
- Narrative
- Budget Form
- List of Arts Programs for FY24
- Support Material
- Board of Directors list
- IRS letter (if GCA has not funded the nonprofit applicant organization within the last three years)

NARRATIVE
You must answer the following questions within the online application. Do not embed links to outside sources in your narrative. Panelists are not required to follow these links. There is a 3,000-character limit to the answer for each individual question, unless otherwise indicated.

Overview of Organization
- What is the organization’s mission statement? (2,000 character limit)
- Provide a brief description of your organization. (2,000 character limit)
- Provide a description of how your organization will fulfill its mission in FY24, July 1, 2023-June 30, 2024. (Please be clear and specific in this answer. If the applicant is funded, the response to this question will become part of the grant contract and the grantee will report on progress made toward achieving these goals in the final report.)

Community Impact
- Describe the community the organization serves. This community could be defined by geography, age, physical ability, gender, ethnicity, etc., or any combination of these or other traits.
- How does the work of your organization benefit the community you identified in the previous question?
- How does the organization actively engage underserved audiences and develop ongoing relationships with these communities? How are members of targeted underserved communities involved in the planning of programs? (Underserved audiences are those groups that lack access to the arts because of any barrier, such as language, geography, economic status, physical ability, etc.) The answer should not focus exclusively on giving away tickets or using an ADA accessible facility.
- In addition to utilizing a physically accessible venue, how does your organization ensure that people with disabilities can participate in and benefit from your programs?
Qualities of the Arts Experience

- Describe a representative sample of arts programs that your organization plans to offer during the FY24 funding period, July 1, 2023-June 30, 2024. Include details that demonstrate how the programs represent meaningful arts experiences for the community served.
- How will your organization ensure that the artists and/or arts instructors engaged in delivering programs this year create meaningful arts experiences for the community? Include information about the artistic backgrounds of the individuals and/or groups involved in the planning and artistic processes.

Fiscal and Organizational Stability

- What financial and administrative changes has your organization made or will your organization make in the next year to ensure the stability of the organization in response to the impact of COVID?
- What role has your board played in addressing current challenges and planning for the future of the organization? (1,500 character limit)
- How has your organization changed and innovated during the COVID-19 response and what lessons learned will serve to make your organization stronger in the future?

ATTACHMENTS

The following items must be attached to your online application:

- Budget Form
- List of Arts Programs for FY24
- Support Material
- Board of Directors List
- IRS 501(c)(3) Letter (only required of some applicants)

Please keep the following in mind when attaching documents:

- File upload fields will only accept one file per field.
- Upload fields have size limits. If you attempt to upload a file that is larger than the set MB limit, you will receive an error message that the file is too large and the file will not be saved.
- GCA will only accept Word (.doc or .docx), Excel (.xls or .xlsx), or PDF (.pdf) files to ensure that panelists are able to open all attachments. If you attempt to upload a file type in an unaccepted file type you will receive a warning and you will not be able to upload the file.
- Once a file has been uploaded, it may be deleted by clicking the red X next to the file name and then a new file can be uploaded.
- Put the organization’s name in a header or footer on each document in case panelists print out your material.
- If you scan material, make sure that it does not appear blurry, sideways or upside down on screen.
BUDGET FORM

NOTE: In an attempt to decrease the number of applicant errors within the budget section of the application, GCA is using a budget form, which combines both the budget and budget breakdowns and automatically transfers the totals from the breakdowns to the budget. Applicants who have applied in previous years should review the Budget guidelines carefully for complete details on the new form, and contact GCA with any questions.

Complete the FY24 Bridge Grant Budget Form and attach it to the application. The form can be found at https://gaarts.org/what-we-do/grants/bridge-grant/. In the budget form, you will complete a short three-year organizational budget form and a more extensive budget form for FY24. The lines highlighted on the budget form require a breakdown. There are eight subsequent worksheets which correspond to the eight budget lines requiring breakdowns. The breakdowns should list the components that make up the total for that budget line. The ninth additional worksheet is for any in-kind donations.

Applicants should NOT recreate the Budget Breakdown Form. If applicants are unable to figure out how to complete the form, then they should contact GCA Grants Staff for assistance.

The budget submitted with this application must be for funds that will be spent during GCA’s FY24 fiscal year, which is July 1, 2023-June 30, 2024.

- Do not include in-kind in the income or expense parts of the budget. In-kind will be listed in a separate tab on the budget form.
- Include the entire budget for the organization, not just the portion that you hope to pay for through the grant.
- Your grant request may not be more than 50% of total expenses. Your budget must show eligible expenses that are at least double the amount of your request.
- The total income and expenses do not have to be equal; however, the total expenses should not be more than total income. Budgets that show more expenses than income will not be eligible for review.
- Provide an explanation for anything in the budget that may be confusing for panelists, such as an unusual expense. You may include this explanation on the Notes tab in the budget form.
- The budget **MUST** show at least a one-to-one cash match for your grant request. In-kind does not count towards the match. If a budget does not show a cash match, the application will be ineligible for review.
- The cash match may not be from other State of Georgia agencies or the National Endowment for the Arts.
- The amount you may request is based on your organization’s total expenses from your most recently completed fiscal year (see table below for specific guidance).
- Applicants may be awarded a lower amount than what is requested. The total amount available to be awarded as grants depends on GCA’s budget, which will not be known until sometime after the grant application deadline.
Total Organization Expenses from Most Recently Completed Fiscal Year | Maximum Request Amount Based on Total Expenses from Previous Fiscal Year
--- | ---
Under $200,000 | $12,000
$200,000-$500,000 | $20,000
$500,001-$2 million | $30,000
Over $2 million | $50,000

Under expenses, the budget includes five categories:

- **Personnel – Administrative:** This is the budget for employees in an administrative role who will receive a W2.
- **Personnel – Artistic:** This is the budget for employees in an artistic role who will receive a W2.
- **Outside Fees:** This is the budget for contractors in any role, including artists, who will receive a 1099.
- **Marketing:** This is the budget for all marketing expenses, including print (printed programs and guides, brochures, postcards, mailers, etc.), broadcast (television and radio), and digital (website, email marketing, social media ads, web-based ads, etc.).
- **Remaining Expenses:** This is the budget for all other expenses, such as rent or mortgage, utilities, insurance, travel, supplies, equipment, maintenance, professional services, etc.

Under income, the budget includes several categories, some of which require breakdowns and some that do not. For the categories that include breakdowns, it is helpful for panelists to know if income line items are confirmed, estimated, or proposed. Notes in the budget breakdown might look like this:

- $10,000 XYZ Foundation Confirmed by a letter from the foundation
- $20,000 ABC Foundation Estimated based on previous contributions
- $15,000 LMNOP Foundation Proposed – first-time request submitted

**The following budget-related issues will cause an application to be ruled ineligible:**

- The budget is missing either expenses or income.
- Expenses are more than income.
- The budget does not include a cash match for the grant request.
- The budget is missing breakdowns.
- The budget breakdowns differ significantly from the budget itself.
- The budget is missing both the three-year budget comparison and the previous year’s budget breakdown.
LIST OF ARTS PROGRAMS FOR FY24

Please upload a list of your organization's arts programs planned for FY24 (July 1, 2023-June 30, 2024). Programs may include exhibits, performances, classes, publications, conferences, residencies, readings, workshops, public art, etc. The list should include the names of the program, the name of the artists or groups, and estimated number of participants. For applicant organizations with a large number of programs, please limit your list of programs to three (3) pages.

- Your organization may list programs individually or group them together. For example, you could list a Warhol exhibit and a Picasso exhibit separately or you could group them together under the title Art Exhibits.
- The programming must take place between July 1, 2023, and June 30, 2024.
- List only programs produced, presented, or coordinated by the applicant organization.
- Re-granting entities should not list programs presented by the organizations receiving grants.
- Applicants should not list programs produced by their members.
- Organizations should not list programs presented by another organization renting the applicant organization’s venue or facility.
- Organizations that present programs that are not arts-based should list only arts programs.
- Do not list fundraisers or marketing material such as brochures, flyers, postcards, posters, ads, class schedules, etc.
- If your organization produces extensive programming, you do not have to list each program, but you should list enough so that the panel gets a sense of the breadth and depth of the programs you will provide in FY24.
- For programs that are not yet confirmed, list tentative or proposed programs and the details that you know at this time, or describe the type of program your organization is considering.

Example List of Programs

<table>
<thead>
<tr>
<th>Name of Program</th>
<th>Name and Short Description of Artists/Groups/ Instructors</th>
<th>Estimated Number of Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guitar classes</td>
<td>Jane Doe, the high school music teacher</td>
<td>22</td>
</tr>
<tr>
<td>Classical music series</td>
<td>Concerts by: John Doe, Claudette Zeldin, Bill Smith, Jane Johansen, Robert Borowski, Clive Johnson</td>
<td>320 per concert</td>
</tr>
<tr>
<td>Art classes</td>
<td>Sarah Gilead, local acrylic painter and art professor</td>
<td>25</td>
</tr>
</tbody>
</table>
**SUPPORT MATERIAL**
Support Material refers to material submitted by an applicant that is in addition to the other required material detailed elsewhere in the guidelines. Each applicant may include in Support Material items that will help the panel better understand the organization, the organization’s programs, the community served, or the artists involved. Support Material could include items such as resumes, reviews, photos, letters of support, surveys, survey results, videos, teacher guides, recordings, newspaper articles, etc. You may also include information in the Support Material that you were not able to include in the narrative.

The Support Material for each applicant must include a work sample which demonstrates the artistic work of the organization and/or the artists involved with the project.
For example, a dance company should include video of a performance, a museum should include photos of work that will be exhibited, an art festival should show examples of artists that have exhibited in past years, etc. **Applications that do not include a work sample will be ineligible for review.**

- The minimum requirement for Support Material is a single work sample (i.e. one video, audio sample, excerpt or photo). The maximum amount of Support Material is:
  - 10 pages total within a single PDF document
  - 5 minutes of audio/video
- The 10 pages can be made up of any combination of photos, links, copy, articles, etc.
- Audio/video samples should be included as internet links within a document uploaded to the Support Material section. Please provide a short description of the material that panelists will see/hear in your sample. Online samples may be any length, but panelists are only required to watch/listen to five minutes of material.
- Do not provide links to Dropbox, Hightail, or any other file sharing service. These links sometimes timeout before panelists have had a chance to access the files.
- If you do not want your video/audio sample to be public online, you can choose to make it private on sites such as YouTube or Vimeo.
- The size limit for the Support Material PDF file is 15 MB.

**BOARD OF DIRECTORS**
Upload a list that includes the following information for each Board member:
- Name
- Position on board (if applicable)
- Corporate, business, or community affiliation
- Number of years on the board
- Board term end date
- City and county of residence
IRS 501(c)(3) LETTER (only required of some applicants)
A non-profit applicant that has never received a GCA grant or has not received a grant from GCA since FY21 should include a copy of the organization’s IRS 501(c)(3) letter. A letter from the state indicating that the applicant has non-profit status cannot be submitted in place of the IRS 501(c)(3) letter. A non-profit organization that does not have 501(c)(3) status by the grant deadline date is not eligible to apply.

Submitting the Application
When all of the fields are complete, submit the application by clicking the Submit button on the last page of the application. If any required fields were not completed, or a response to a text question type is longer than the set limit, the system will not allow the application to be submitted. An error message will appear listing the fields that need to be completed or edited. These fields are outlined in red so they are easy to identify.

PANEL REVIEW PROCESS
After the grant application deadline, GCA staff will review submitted applications to ensure that all required material is included. Complete applications will be forwarded to panelists for review. Incomplete applications or applications submitted by ineligible organizations will be ineligible for review and will not be forwarded to grant review panels. Applicants will be notified if the application will not be reviewed by the panel.

GCA works to assemble grant panels that are diverse in terms of artistic disciplines, residency within the state, ethnicity, gender, the size of their organization, their experience, etc.

Panels are organized by applicant budget size so that each application is evaluated beside organizations with similar resources.

GCA staff members prepare a report on applicants that did not complete the requirements of previous grants, such as late final reports or incomplete projects. Panelists read the applications and staff reports and submit scores and comments. The high and low scores are dropped, and the remaining scores are averaged to arrive at the applicant’s final score.

Once all panel reviews are complete, all applicants are ranked by score for each grant type. Applicants with the highest scores in each grant category are funded. GCA funds as many applicants as possible, moving down the list of organizations, until all grant funds are exhausted.
Scoring
FY24 Bridge Grant panelists will use this scoring matrix:

<table>
<thead>
<tr>
<th>Maximum available points</th>
<th>POOR</th>
<th>WEAK</th>
<th>AVERAGE</th>
<th>GOOD</th>
<th>EXCELLENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>50</td>
<td>1-10</td>
<td>11-20</td>
<td>21-30</td>
<td>31-40</td>
<td>41-50</td>
</tr>
<tr>
<td>25</td>
<td>1-5</td>
<td>6-10</td>
<td>11-15</td>
<td>16-20</td>
<td>21-25</td>
</tr>
</tbody>
</table>

Criteria
Panelists will evaluate the applications based on the following criteria:

**Community Impact** (50 points)
- Is there a clear tie between the community served and the mission of the organization and its programs?
- Does the applicant clearly identify the community served?
- Does the applicant clearly identify the ways in which the community benefits from the organization’s programs?
- Does the organization actively engage underserved audiences and develop ongoing relationships with these communities?
- Does the organization ensure that people with disabilities can participate in and benefit from its programs?

**Qualities of the Arts Experience** (25 points)
- Does the organization propose programs for FY24 that fit the mission of the organization and the community served by the organization?
- Do artists and/or arts instructors engaged in delivering programs have strong artistic backgrounds and the potential to have a meaningful impact on the community served?
- Does the organization provide support material that demonstrates the artistic background of the artists and the qualities of the arts experience for the community?

**Organizational and Fiscal Stability** (25 points)
- Does the organization have appropriate plans to ensure the long-term stability of the organization?
- Does the organization present a reasonable and sufficient budget for the FY24 funding period (July 1, 2023 - June 30, 2024)?
- Does the Board of Directors reflect the community served? Is the Board structured to support the work of the organization?
- Has the organization’s Board had a strong role in addressing current challenges and planning for the future?
- Is the organization using what they have learned from the COVID-19 crisis to become stronger?
BRIDGE GRANT SUMMARY AND CHECKLIST

Be sure to complete all of the questions in the online application and attach all required components. Incomplete applications will not be reviewed. Applicants cannot submit additional information or material after the deadline.

GCA ONLINE GRANT SYSTEM
The FY24 Bridge Grant application will be completed online. The application is available here: http://gaarts.org/apply.

ONLINE APPLICATION
Applicants must complete the online application, which is comprised of the following components:

☐ General Information
☐ Narrative

ATTACHMENTS
Applicants also must upload the following attachments to the online application:

☐ Budget Form
☐ List of Arts Programs for FY24
☐ Support Material
☐ Board of Directors List/Advisory Board List
☐ IRS 501(c)(3) Letter (required only of some applicants)

APPLICATION DEADLINE
The FY24 Bridge Grant application deadline is Friday, February 3, 2023, at 11:59 p.m.

GRANT PANELIST NOMINATIONS
All GCA Grants are reviewed by panelists. GCA is seeking qualified individuals interested in serving on grant panels in April and May 2023 to review FY24 Bridge, Project, and Arts Education Program Grants. We seek to develop panels which are diverse based on geography, artistic discipline, and type of organization, among other factors. We especially have a need for panelists who live outside of the metro Atlanta area. Not everyone who volunteers to serve will be appointed to a panel, but if we are in need of someone with your background and experience, we will be in touch.

If you are interested in serving as a panelist, or if you would like to nominate someone to serve as a panelist, please send a short bio or resume to Allen Bell, Director of Grants and Research, at abell@gaarts.org or 404-962-4839.

Questions? Contact: Allen Bell, Director of Grants and Research, abell@gaarts.org, 404-962-4839